# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 6-K

REPORT OF FOREIGN PRIVATE ISSUER PURSUANT TO RULE 13a-16 OR 15d-16 UNDER THE SECURITIES EXCHANGE ACT OF 1934

For the month of April 2021

Commission File Number: 001-39977

# **Baosheng Media Group Holdings Limited**

Room 901, Block B Jinqiu International Building, No. 6 Zhichun Road Haidian District, Beijing, China +86-010-82088021 (Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F:

Form 20-F ⊠ Form 40-F □

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):

Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934:

Yes□ No ⊠

If "Yes" is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b):

# EXHIBIT INDEX

Exhibit	
No.	Description
<u>99.1</u>	<u> Press Release – Baosheng Media Group Holdings Limited Reports Fiscal Year 2020 Financial Results</u>

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: April 30, 2021

## **Baosheng Media Group Holdings Limited**

By: /s/ Wenxiu Zhong Name: Wenxiu Zhong Title: Chief Executive Officer

#### Baosheng Media Group Holdings Limited Reports Fiscal Year 2020 Financial Results

Beijing, China, April 30, 2021 (GLOBE NEWSWIRE) -- Baosheng Media Group Holdings Limited (the "Company") (Nasdaq: BAOS), a China-based online marketing solution provider, today announced its financial results for the fiscal year ended December 31, 2020.

Ms. Wenxiu Zhong, Chairwoman and CEO of the Company, commented, "The outbreak of COVID-19 last year created a substantial and negative impact on our customers and ourselves. Despite these temporary challenges, the underlying long-term fundamentals of our business remain intact. We were able to outperform most of our peers by relying on our resilient business model. We have made meaningful progress on our key initiatives focused on cooperating with our partners to create new marketing scenarios in the field of short videos and live streaming. We use our ecosystem to increase the number of fans or followers, fully deploy the live streaming business, improve the e-commerce of live streaming industry chain, and provide partners with one-stop live streaming services and in-depth customized marketing solutions."

Ms. Zhong continued, "Looking forward, we intend to strengthen our research and development, explore new marketing models, enhance our industry business portfolio and invest strategically in developing information streaming media business, building a professional team, increasing our market share and realizing integrated marketing. We believe these strategies we implemented will enable us to resume growth and improve our profitability as the environment normalizes. While much of our short-term focus has been on managing the impacts of COVID-19, we remain dedicated to our long-term strategy that will allow us to compete in larger, higher-growth addressable markets. We are well-positioned to capitalize on opportunities and create long-term value for our shareholders."

#### **Fiscal Year 2020 Financial Highlights**

	Fo	or the Year Ended December	31,
(\$ millions, except per share data)	2020	2019	% Change
Revenue	11.9	17.8	-33.3%
Gross profit	10.7	16.0	-33.4%
Gross margin	89.5%	89.6%	-0.1 pp*
Income from operations	5.6	10.5	-46.0%
Net income	6.9	11.2	-37.9%
Earnings per share	0.34	0.55	-38.2%

\*Notes: pp represents percentage points

- Revenue decreased by 33.3% to \$11.9 million in fiscal year 2020 from \$17.8 million in fiscal year 2019.
- · Gross profit decreased by 33.4% to \$10.7 million in fiscal year 2020 from \$16.0 million in fiscal year 2019.
- Gross margin was 89.5% in fiscal year 2020, compared to 89.6% in fiscal year 2019.
- Income from operation decreased by 46% to \$5.56 million in fiscal year 2020 from \$10.5 million in fiscal year 2019.
- Net income decreased by 37.9% to \$6.9 million in fiscal year 2020 from \$11.2 million in fiscal year 2019.
- Basic and diluted earnings per share were \$0.34 and \$0.55 in fiscal year 2020 and 2019, respectively.

#### **Fiscal Year 2020 Financial Results**

#### Revenues

The Company recognizes all revenues on a net basis, which comprises of (i) rebates and incentives offered by publishers for procuring advertisers to place ads with them, which are typically calculated with reference to the advertising spend of the Company's advertisers and are closely correlated to the Company's gross billing from advertisers; and (ii) net fees from advertisers, which are essentially the fees the Company charges its advertisers (i.e. gross billing) net of the media costs the Company incurred on their behalf.

Total revenue in fiscal year 2020 decreased by \$5.9 million, or 33.3%, to \$11.9 million from \$17.8 million in fiscal year 2019.

For	For the Year Ended December 31,					
2020	2019	% Change				
9.4	15.9	-40.9%				
2.5	1.9	31.0%				
11.9	17.8	-33.3%				
	<b>2020</b> 9.4 2.5	202020199.415.92.51.9				

The rebates and incentives offered by publishers decreased by \$6.5 million, or 40.9%, to \$9.4 million in fiscal year 2020 from \$15.9 million in fiscal year 2019, which was mainly caused by the decrease of \$5.1 million in revenues from mobile app ads services due to combined effects of decreased demands from advertisers affected by COVID-19 and certain orders, and the Company's entry into more net fee-based contracts with advertisers rather than rebate-and-incentive contracts, and the decrease of \$1.1 million in revenues from in-feed ads services as a result of decreased demands from advertisers affected by COVID-19.

The net fees from advertisers increased by \$0.6 million, or 31.0%, to \$2.5 million in fiscal year 2020 from \$1.9 million in fiscal year 2019. Because the Company entered into more net fee-based contracts with advertisers rather than rebate-and-incentive contracts for mobile app ads services, the Company's net fees earned from advertisers for mobile app ads services increased by \$0.7 million.

The Company has advertising agency revenues from Search Engine Marketing ("SEM") services and non-SEM services.

		For the Year Ended December 31,						
		2020 2019						
(\$ millions)	Revenue	Cost of Revenue	Gross Margin	Revenue	Cost of Revenue	Gross Margin		
SEM services	8.2	1.0	87.7%	8.4	1.5	82.3%		
Non-SEM services	3.7	0.3	93.3%	9.4	0.4	96.1%		
Revenues	11.9	1.3	89.5%	17.8	1.9	89.6%		

The revenues from SEM services take the form of rebates and incentives offered by publishers. The revenues from SEM services decreased by \$0.3 million, or 3.2%, to \$8.2 million in fiscal year 2020 from \$8.4 million in fiscal year 2019. The decrease in revenues from SEM services was primarily due to a decrease of \$0.44 million, or 81.7% from non-Sogou publishers as the gross billing amount placed from the Company's advertisers with these publishers decreased by \$2.7 million, or 68.2%.

The revenues from non-SEM services are in the form of both rebates and incentives offered by publishers and the net fees from advertisers. The revenues from non-SEM services decreased by \$5.7 million, or 60.2%, to \$3.7 million in fiscal year 2020 from \$9.4 million in fiscal year 2019. In fiscal year 2020, the rebates and incentives from non-SEM services amounted to \$1.3 million, representing a decrease of \$6.3 million, or 83.2% as compared to \$7.5 million in fiscal year 2019. Such decrease was mainly due to a decrease in gross billing by \$24.9 million, or 47.7%, from less in-feed ads and mobile app ads placed by the Company's existing advertisers , as their business operations were affected by the COVID-19 pandemic. The net fees the Company earned from non-SEM services increased from \$1.9 million in fiscal year 2019 to \$2.5 million in fiscal year 2020, which was mainly because of an increase in net fees of \$0.7 million earned from mobile app ads services because the Company entered into more net fee-based contracts with advertisers rather than rebate-and-incentive contracts for its mobile app ads services.

#### Cost of revenues

The cost of revenues was primarily comprised of payroll and welfare expenses incurred by staff responsible for advertiser services and media relations, and taxes and surcharges. Total cost of revenues decreased by \$0.6 million, or 32.3%, to \$1.3 million in fiscal year 2020 from \$1.9 million in fiscal year 2019. The decrease was primarily attributable to a decrease of staff costs by \$0.6 million, or 33% as a result of a result of a decrease by 17 headcount (monthly average headcount) and an exemption of the Company's social welfare expenses by local government in response to the COVID-19 pandemic, and a decrease of taxes and surcharges of \$0.04 million, or 26% as a result of decreased revenues for the year ended December 31, 2020.

#### Gross profit

Gross profit decreased by \$5.3 million, or 33.4%, to \$10.7 million in fiscal year 2020 from \$16.0 million in fiscal year 2019. Overall gross margin decreased by 0.1 percentage points to 89.5% in fiscal year 2020, from 89.6% in fiscal year 2019.

#### Selling and marketing expenses

Selling and marketing expenses increased by \$0.5 million, or 130.4%, to \$0.9 million in fiscal year 2020 from \$0.4 million in fiscal year 2019. This increase in selling expenses was primarily due to an increase of \$0.5 million in entertainment expenses for marketing and promotions as the Company increased its marketing efforts during the fiscal year ended December 31, 2020 to mitigate the negative impact of the COVID-19 and maintain long-term customer relationship.

#### General and administrative expenses

General and administrative expenses decreased by \$1.0 million, or 20.8%, to \$4.1 million in fiscal year 2020 from \$5.1 million in fiscal year 2019. The decrease was primarily due to a decrease of \$0.4 million in consulting and professional services, a decrease of \$0.6 million in travel and entertainment expenses because the Company reduced such activities due to the COVID-19 pandemic, and a decrease of \$0.2 million in salary and welfare expenses because the local government exempted the Company's social welfare expenses as a result of the outbreak of COVID-19, partially against increased provision for doubtful accounts of \$0.3 million for accounts receivable which was provided in accordance with the bad debt policy, and increased depreciation and amortization expenses of \$0.1 million as a result of purchases of property, equipment and intangible assets in the second half year of 2019.

#### Interest expense, net

Interest expense, net increased by \$0.14 million, or 280.7%, to \$0.18 million in fiscal year 2020 from \$0.04 million in fiscal year 2019, which was mainly attributable to an increase of interest expense of \$0.05 million accrued on bank loans borrowed in March 2020, an increase of interest expense of \$0.06 million accrued on the amount due to a related party, Pubang Landscape Architecture (HK) Company Limited, and an increase of interest expense of \$0.04 million incurred on borrowings from third parties due to an increase of \$0.7 million in average outstanding balance during the year ended December 31, 2020.

#### Subsidy income

Subsidy income in fiscal year 2020 primarily consisted of subsidy income from local tax authority of \$0.9 million and \$0.03 million received from a local government to promote and attract investment and setting up of business, compared to subsidy income in fiscal year 2019 primarily consisted of subsidy income from local tax authority of \$0.8 million.



#### Other income (expenses), net

Other income, net primarily consisted of gain from disposal of the intangible asset, copyrights, of \$0.6 million in fiscal year 2020. Other expenses, net primarily consisted of accrued labor cost compensation expenses of \$0.06 million in fiscal year 2019, which arose from an unsettled legal proceeding with an individual.

#### Income tax benefit (expense)

Income tax expense was \$0.1 million in fiscal year 2020, as compared to income tax benefits of \$0.02 million in fiscal year 2019. The Company transferred the majority of its business to the operating subsidiaries in Horgos and Kashi, Xinjiang province since 2019, where the Company enjoys a five-year profit tax exemption since the first year in which the business operational revenue is earned. For the year ended December 31, 2020, the income tax expense arose from the valuation allowance on deferred tax assets recognized for Beijing Baosheng Technology Company Limited as of December 31, 2019 due to uncertainties surrounding future utilization.

#### Net income

Net income was \$6.9 million in fiscal year 2020, compared to \$11.2 million in fiscal year 2019. Basic and diluted earnings per share was \$0.34 in fiscal year 2020, compared to \$0.55 in fiscal year 2019.

#### **Financial Condition**

As of December 31, 2020, the Company had cash and cash equivalent of \$6.6 million, compared to \$8.1 million as of December 31, 2019.

Net cash used in operating activities was \$3.4 million in fiscal year 2020, compared to net cash provided by operating activities of \$9.4 million in fiscal year 2019.

Net cash provided by investing activities was \$1.2 million in fiscal year 2020, compared to net cash used in investing activities of \$1.6 million in fiscal year 2019.



Net cash provided by financing activities was \$0.8 million in fiscal year 2020, compared to \$2.1 million in fiscal year 2019.

#### **About Baosheng Media Group Holdings Limited**

Baosheng Media Group Holdings Limited, headquartered in Beijing, China, is an online marketing solution provider in China. The Company advises advertisers on online marketing strategies, offers value-added advertising optimization services and facilitates the deployment of online ads of various forms such as search ads, in-feed ads, mobile app ads and social media marketing ads. The Company is dedicated to helping its advertiser clients manage their online marketing activities with a view to achieving their business goals. For more information, visit the Company's website at http://ir.bsacme.com/

#### Forward-Looking Statements

All statements other than statements of historical fact in this announcement are forward-looking statements. These forward-looking statements involve known and unknown risks and uncertainties and are based on current expectations and projections about future events and financial trends that the Company believes may affect its financial condition, results of operations, business strategy and financial needs. Investors can identify these forward-looking statements by words or phrases such as "may," "will," "expect," "anticipate," "aim," "estimate," "intend," "plan," "believe," "potential," "continue," "is/are likely to" or other similar expressions. The Company undertakes no obligation to update forward-looking statements to reflect subsequent occurring events or circumstances, or changes in its expectations, except as may be required by law. Although the Company believes that the expectations expressed in these forward-looking statements are reasonable, it cannot assure you that such expectations will turn out to be correct, and the Company cautions investors that actual results may differ materially from the anticipated results and encourages investors to review other factors that may affect its future results in the Company's registration statement and in its other filings with the SEC.

#### For more information, please contact:

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### BAOSHENG MEDIA GROUP HOLDINGS LIMITED CONSOLIDATED BALANCE SHEETS As of December 31, 2020 and 2019 (Expressed in U.S. dollar, except for the number of shares)

	De	December 31, 2020		cember 31, 2019
ASSETS	_			
Current Assets				
Cash and cash equivalents	\$	6,576,658	\$	8,120,622
Restricted cash		3,695,598		2,896,326
Notes receivable		-		57,406
Accounts receivable, net of provision for doubtful accounts		65,154,845		54,623,760
Prepayments		6,058,481		5,520,806
Media deposits		6,837,879		8,662,456
Deferred offering cost		425,537		-
Other current assets		3,323,532		2,527,261
Total Current Assets	-	92,072,530		82,408,637
		,		,,,
Property and equipment, net		909,236		1,084,331
Intangible assets, net		5,504		778,425
Right of use assets		353,238		422,907
Deferred tax assets		-		107,643
Total Assets	\$	93,340,508	\$	84,801,943
Total Assets	Ψ	55,540,500	Ψ	04,001,045
LIABILITIES AND SHAREHOLDERS' EQUITY				
Current Liabilities	¢		¢	
Bank borrowing	\$	1,532,567	\$	-
Loan from third parties		-		4,305,396
Accounts payable		35,376,612		35,832,633
Advance from advertisers		3,287,653		595,561
Advertiser deposits		5,881,908		6,561,975
Dividends payable, current		3,371,648		-
Tax payable		570,540		376,263
Due to related parties		715,546		635,133
Operating lease liabilities, current		351,551		391,629
Accrued expenses and other liabilities		591,622		735,249
Total Current Liabilities		51,679,647		49,433,839
Dividends payable, noncurrent		-		3,157,290
Operating lease liabilities, noncurrent		-		26,320
Total Liabilities	-	51,679,647		52,617,449
Commitments and Contingencies				
Shareholders' Equity				
Ordinary Share (par value \$0.0005 per share, 100,000,000 shares authorized; 20,400,000 and 20,400,000 shares				
issued and outstanding at December 31, 2020 and 2019*)		10,200		10,200
Additional paid-in capital		3,814,665		3,814,665
Statutory reserve		898,133		680,874
Retained earnings		35,743,917		29,016,485
Accumulated other comprehensive income (loss)		1,193,946		(1,337,730)
Total Shareholders' Equity		41,660,861		32,184,494
		11,000,001		5=,10-,-04
Total Liabilities and Shareholders' Equity	\$	93,340,508	\$	84,801,943
Total Encontres and Sharenolders Equity	Ψ	55,5-10,500	Ψ	J-,001,0-

#### BAOSHENG MEDIA GROUP HOLDINGS LIMITED CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME For the Years Ended December 31, 2020, 2019 and 2018 (Expressed in U.S. dollar, except for the number of shares)

	 For the Years Ended December 31,				
	 2020		2019		2018
Revenues	\$ 11,911,229	\$	17,846,900	\$	16,156,876
Cost of revenues	 (1,256,353)		(1,855,164)		(1,469,927)
Gross profit	 10,654,876		15,991,736		14,686,949
Operating Expenses					
Selling and marketing expenses	(947,834)		(411,391)		(450,779)
General and administrative expenses	(4,063,867)		(5,129,987)		(4,547,071)
Total Operating Expenses	 (5,011,701)		(5,541,378)		(4,997,850)
Income from Operations	5,643,175		10,450,358		9,689,099
Other Income (Expenses)					
Interest expense, net	(183,896)		(48,311)		(192,140)
Subsidy income	955,439		819,755		189,683
Other income (expenses), net	638,611		(65,754)		(187,690)
Total Other Income (Expenses), Net	1,410,154		705,690		(190,147)
Income Before Income Taxes	 7,053,329		11,156,048		9,498,952
Income tax benefit (expense)	 (108,638)	_	18,528		(306,042)
Net Income	\$ 6,944,691	\$	11,174,576	\$	9,192,910
Other Comprehensive Income (Loss)					
Foreign currency translation adjustment	2,531,676		(333,548)		(1,371,911)
Comprehensive Income	\$ 9,476,367	\$	10,841,028	\$	7,820,999
Weighted average number of ordinary share outstanding					
Basic and Diluted*	20,400,000		20,254,247		20,000,000
	 20,400,000		20,234,247		20,000,000
Earnings per share					
Basic and Diluted	\$ 0.34	\$	0.55	\$	0.46
Dividend distributed per common share					
Basic and Diluted	\$ -	\$	-	\$	0.36

#### BAOSHENG MEDIA GROUP HOLDINGS LIMITED CONSOLIDATED STATEMENTS OF CASH FLOWS For the Years Ended December 31, 2019 and 2018 (Expressed in U.S. dollar, except for the number of shares)

	For the Years Ended December 31,					
		2020		2019		2018
Cash Flows from Operating Activities:						
Net income	\$	6,944,691	\$	11,174,576	\$	9,192,910
Adjustments to reconcile net income to net cash (used in) provided by operating activities:		440.025		240.904		26 1 42
Depreciation and amortization expenses Amortization of right-of-use assets		449,035 92,979		340,894 410,516		36,142
Provision for doubtful accounts of accounts receivables		1,960,604		1,561,805		- 630,980
Provision for doubtful accounts of prepayments and other current assets		1,500,004		66,711		5,559
Gain from disposal of intangible assets		(639,792)				-
Deferred tax expenses (benefits)		108,638		(18,528)		(46,031)
Changes in operating assets and liabilities:		,				
Notes receivable		57,936		208,676		(278,358)
Accounts receivable		(12,463,921)		2,982,760		(29,467,731)
Prepayments		(153,907)		(3,150,578)		(1,062,112)
Media deposits		2,280,182		1,493,687		(4,735,613)
Other current assets		(590,378)		(46,275)		(1,970,304)
Accounts payable		(2,730,134)		5,093,900		9,262,850
Advance from advertisers		2,506,020		(7,931,953)		7,033,117
Advertiser deposits		(1,063,757)		(1,540,450)		3,181,764
Income tax payable		121,077		(338,653)		149,831
Accrued expenses and other liabilities		(182,909)		(527,212)		741,307
Operating lease liabilities		(89,568)		(415,517)		-
Net Cash (Used in) Provided by Operating Activities		(3,393,204)		9,364,359		(7,325,689)
Cash The sector Astronomy Astronomy						
Cash Flows from Investing Activities:		(1.007)		(001 270)		
Purchases of property and equipment		(1,007)		(691,376)		(635,846)
Purchases of intangible assets Proceeds from disposal of intangible assets		- 1,245,619		(887,575)		(48,857)
Loan to related parties		1,243,019		(7,438)		-
Net Cash Provided by (Used in) Investing Activities		1,244,612		(1,586,389)		(684,703)
Act cash i roviaca by (osca in) investing recuviacs		1,244,012		(1,500,505)	_	(00-1,703)
Cash Flows from Financing Activities:						
Capital injection from shareholders		-		1,797,731		1
Proceeds from bank borrowing		1,448,394		-		-
Proceeds from borrowings from third parties		6,611,917		6,947,661		19,421,731
Repayment of borrowings to third parties		(6,901,596)		(2,605,373)		(19,421,731)
Proceeds from borrowings from related parties		36,115		-		650,823
Repayment of borrowings to related parties		-		(29,867)		-
Payment of issuance cost related to initial public offering		(422,457)		-		-
Payments of dividends to shareholders		-		(4,052,802)		-
Net Cash Provided by Financing Activities		772,373		2,057,350		650,824
Effect of exchange rate changes on cash, cash equivalents and restricted cash		631,527		(70,130)		(194,373)
Net (decrease) increase in cash, cash equivalents and restricted cash		(744,692)		9,765,190		(7,553,941)
Cash, cash equivalents and restricted cash at beginning of year		11,016,948		1,251,758		8,805,699
Cash, cash equivalents and restricted cash at end of year	\$	10,272,256	\$	11,016,948	\$	1,251,758
Reconciliation of cash, cash equivalents and restricted cash to the consolidated balance						
sheets						
Cash and cash equivalents	\$	6,576,658	\$	8,120,622	\$	1,251,758
Restricted cash	Ψ	3,695,598	Ŷ	2,896,326	Ψ	
Total cash, cash equivalents and restricted cash	\$	10,272,256	\$	11,016,948	\$	1,251,758
Supplemental Cash Flow Information	¢	101 400	¢	20 750	ሱ	010 000
Cash paid for interest expense	\$	191,486	\$	28,750	\$	210,339
Cash paid for income tax	\$	-	\$	252,878	\$	182,939
Non-cash operating, investing and financing activities						
Right of use assets obtained in exchange for operating lease obligations	\$	355,450	\$	840,892	\$	-
Settlement of borrowings from a third party by netting off against accounts receivable due	-	,	<u> </u>	,	<u> </u>	
from a third party	\$	4,055,502	\$	_	\$	-
					_	

